

# Cabinet (Resources) Panel

11 September 2013

Report Title	FutureWorks Programme	
Classification	Public	
Cabinet Member with Lead Responsibility	Councillor Andrew Johnson Resources	
Key Decision	No	
In Forward Plan	Yes	
Wards Affected	All	
Accountable Strategic Director	Keith Ireland, Delivery	
Originating service	FutureWorks Programme	
Accountable officer(s)	Huw McKee Tel Email	Programme Director 01902 55(4036) huw.mckee@wolverhampton.gov.uk

# Recommendation(s) for action or decision:

The Cabinet (Resources) Panel is recommended to:

- 1. Approve the FutureWorks Target Operating Model as the blueprint for delivery of finance, HR, procurement, payroll and some support services by April 2014;
- 2. Approve all necessary operational actions to be taken by the Strategic Director Delivery to ensure the successful launch of Agresso and the Transactional Hub by 1 April 2014 and the delivery of the benefits in accordance with the Final Business Case.

# **Recommendations for noting:**

The Cabinet (Resources) Panel is asked to note:

- 1. The high level approach and timescales for implementing the Target Operating Model (TOM) which will now form the basis for detailed implementation plans;
- 2. The first phase for implementing the Target Operating Model, which includes the appointment of a leadership team by the Director for Delivery through his delegated authority;

- 3. The progress made by the programme since the last update report in July 2013;
- 4. The approach that is being taken to ensure that the programme benefits are identified, monitored and delivered.

# 1.0 Purpose

- 1.1 To seek approval of the FutureWorks Target Operating Model (TOM) as the blueprint for delivery of finance, HR, procurement, payroll and some support services from April 2014 onwards.
- 1.2 To provide a high level overview of the proposed approach to implementing the Target Operating Model (TOM), including the timescales for the key implementation phases, in preparation for submission of further reports to this Panel with the plans and structure details.
- 1.3 To provide an update on recent programme progress following the last update in July 2013.
- 1.4 To provide an overview of the approach that is being taken by the programme for benefits realisation.

# 2.0 Background

- 2.1 The vision for the FutureWorks programme is to transform the ways of working within the wider council to support the vision of a Confident, Capable Council; a better, stronger council, ready and able to deliver the change this city needs.
- 2.2 This will be achieved through the implementation of new technology and working practices in finance, HR, procurement, payroll and some additional support service activities across the council. It very much aligns with and complements the customer services review that is currently underway.
- 2.3 The council is seeking to re-establish a strong, corporate core which will provide a framework to achieve its ambitions as set out in the 2012-2015 Corporate Plan, under the Confident, Capable Council objective.
- 2.4 The business need that this programme is addressing is:
  - Providing a foundation for change
  - Reducing operational risk
  - Improving efficiency, simplifying the way the council does business
  - Removing barriers to sustained service improvement
- 2.5 The current mainframe systems are used and supported by teams based in the Delivery Directorate:
  - Finance
  - Procurement
  - Human Resources
  - Payroll
  - Parts of ICTS.
- 2.6 While the primary focus will be on services provided by the Delivery Directorate, during the design and implementation phases, action is being taken to identify in-scope

activities that are currently undertaken in other directorates. Where appropriate these activities will be included in the Target Operating Model and, either:

- the relevant staff and budgets will be transferred to the Target Operating Model, or
- a budget equivalent to the assessed level of staff will be transferred.

Also in-scope are:

- the tools and business processes used by the schools services team in the Schools, Skills and Learning Division of the Education & Enterprise Directorate;
- any activities that are currently carried out in other directorates, in particular transaction processing, where it is concluded that they will be provided more effectively as part of the new Target Operating Model.
- 2.7 The impacts of in-scope services are pervasive as they support the provision and management of all front-line services to customers of the council, Wolverhampton Homes, West Midlands Pension Fund and schools and academies in the city.

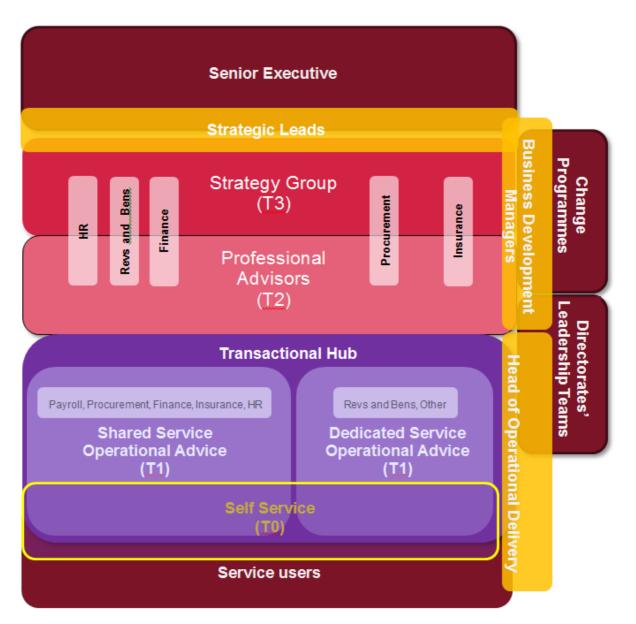
# 3.0 Target Operating Model for Future Service Delivery.

- 3.1 The Target Operating Model (TOM) describes the people, processes and technology required to deliver the programme's aims. Successful implementation of the TOM is critical to delivery of programme benefits, in particular the required budget savings.
- 3.2 The TOM is based on a series of core principles for future service delivery, including the reorganisation of in-scope activities into 'Tiers of Service' (strategic, professional and transactional) to derive optimum benefit from the investment in new systems and processes.
- 3.3 The Programme Board has approved the key elements of the TOM; it must:
  - Position self-service as the preferred solution for routine transactions
  - Include the in-scope activities that currently sit within directorates
  - Include a Transactional Hub within the Delivery directorate that co-locates in-scope services

Note: the permanent name for this element of the TOM is subject to confirmation; 'Transactional Hub' is being used during the design and planning stage to describe the new team where Tier 1 activities will take place

- Provide the business with real time management information to enable effective decision making
- Ensure that Transactional Hub users receive the information they require effectively and economically
- Be adaptable enough to allow future services to be easily integrated into the model
- Assist in delivery of the Channel Shift programme
- 3.4 These will be realised through:
  - Standardised systems and processes for transactional services
  - Clear accountabilities and service level requirements within the model
  - Clarity of what constitutes strategic, professional and transactional advisory support services and realigning future roles accordingly

- Cross-skilling teams where appropriate to enable them to offer a single point of contact based upon the needs of the user
- Appropriate professional expertise that meet the needs of the future business, but does not retain specialists that are not essential
- A strong interface between all directorates and the new model, including the introduction of the role of strategic Business Development Manager.
- 3.5 The diagram below provides an overview of the 'tiers of service' and how they relate to the rest of the organisation. More information about how in-scope services will be realigned into 'Tiers of Service' is provided at Appendix 1, along with examples of the types of transactions to be carried out at each level.



#### Tier 0 - Self Service

- Target is 66% of in-scope activity to be managed through self-service by April 2015
- All managers and a significant number of staff across the council will have online access to the Agresso system and be able to enter data and retrieve

information for themselves. For example, personal data will be updated directly by employees.

# Tier 1 – Transactional Hub

- Target is 28% of in-scope activity by April 2015
- The majority of in-scope staff will be based in a new multi-functional Transactional Hub in the Delivery directorate. They will respond to manager and employee queries about in-scope services, process routine transactions and act as the point of contact for external suppliers and debtors.

### Tier 2 – Professional (Subject Matter Experts)

- Target is 5% of in-scope activity by April 2015
- A small number of professionally qualified staff will manage more complex transactions and casework and provide specialist support and advice to managers.

### Tier 3 – Strategic (Business Partners)

- Target is 1% of in-scope activity by 2015
- The TOM will include senior professional/specialist capacity to support strategic planning, decision-making, reporting and governance.
- 3.6 Implementation of the TOM will be achieved in a series of phases over the next 18 months:

### 3.6.1 **Phase 0 – 'Lead' (by 31 October 2013)**

This phase establishes the leadership roles required to build and develop the new business structures, cultures and values

During September 2013, the Director for Delivery, under delegated authority, will establish and appoint to the roles of:

- Strategic Leads (Finance, HR and Procurement)
- Business Development Managers
- Head of Operational Delivery (Transactional Hub)
- Professional Leads Finance, HR and Procurement

These appointments will be made in line with existing HR policy and procedures.

Service outcomes of this Phase	Limited impact on service delivery, although management responsibilities will be realigned to the new management structure
High level role descriptions	<b>Strategic Leads – Finance, HR and Procurement</b> Work with SEB to direct strategy, commission delivery and set professional standards
	Business Development Managers Work with change programmes and directorate leadership teams to implement strategy and support critical business initiatives
	Head of Operational Delivery (Transactional Hub) Agree service specifications that meet business requirements, deliver and

	continually improve all transactional services
	<b>Professional Leads – Finance, HR and Procurement</b> Lead a team of specialist advisors that meet the requirements of the council and ensure advice reflects professional standards
Benefits of this Phase	Provides a robust management team who own the future service operations, future SLAs and performance criteria and support detailed development of their operational team. Reduces risk of service failure during transition and allows early performance improvement from November 2013.
Dependencies / risks / assumptions	Availability of suitable candidates; Assumption that the trade unions will be kept informed; Capacity of the management team to realign duties to provide space to adopt new roles.
Other considerations	These leadership roles will become the future core management team for in-scope services and as such need to combine excellent change management and engagement capabilities with the appropriate business / operational management attributes. They will review and sign off key components of the new design that underpin the model.

# 3.6.2 Phase 1 – 'Lift & Shift' (by November/December 2013)

This phase establishes the new roles and operating structures that will be introduced to align, co-locate and enable the new leadership team to improve performance.

- The Delivery directorate will co-locate and align its services within three centres of expertise:
  - o Tier 1 Operational
  - o Tier 2 Professional
  - Tier 3 Strategic.
- Operational advisors work within a transactional 'hub' (Tier 1) with the objective over time of providing a multi-skilled one contact service to clients. Some services will remain specialist within the hub.
- The organisation is led by the new leadership team who set new standards for performance within a transformed service culture.
- The new Business Development Managers ensure that the professional advice / support services remains closely aligned to the business need and change priorities.
- The new Head of Operational Delivery is accountable for delivering services and management information to clearly defined business specifications.

Feature	Description	
Service outcomes of this Phase	From November to April 2014 the management team will create a culture that will drive transformation (in readiness for the Agresso system	

Feature	Description
	capability to support new ways of working).
	The focus will be on setting the narrative around what's expected in terms of performance and customer service and then holding people to account for delivery.
High level role descriptions introduced within this phase	<b>Strategy Managers (Tier 3)</b> Research and develop strategies and policies that will enable the council to deliver against its' Corporate Plan
	<b>Professional Advisors (Tier 2)</b> Provide expert functional advice and guidance across a range of business change, operational and individual requirements
	<b>Operational Advisors (Tier 1)</b> Provide service users with generic and routine advice and the appropriate referral of users to other resources
	Service Support Roles Provide the delivery directorate (i.e. all those within the scope of the TOM) with administrative and technical support
Benefits of this Phase	The business can start working to new roles and associated service standards and measures quickly. This will build the relationship with directorates and get better value from expertise.
	New service standards and performance measures will help identify and resolve areas of poor performance. This will allow technology change to be introduced in April while reducing the potential for service failure.
Dependencies / risks / assumptions	The co-location requires the provision of physical location for the whole of the existing team.
	Assumption that the trade unions will be kept informed.
Other considerations	Employees will be subject to significant challenges during phases 1 and 2 and will receive support to help them determine the best outcome depending on individual circumstances. Alternative strategies such as voluntary redundancy may be appropriate.

# 3.6.3 Phase 2 – 'Enable' (April to June 2014)

Implements further changes to the organisation structure as a result of introducing Agresso with consequent reductions in staff numbers and costs.

- All in-scope staff are co-located and new structures are implemented
- Agresso solutions and new processes are live.
- During the transition period the directorate will initially retain sufficient staff to help manage the changeover to the new systems and ways of working but the team will reduce in size as the new processes and self-service solutions become embedded

# 3.6.4 **Phase 3 – 'Extend' (July to November 2014)**

This phase covers the period when the Transactional Hub will start to achieve additional savings:

- Further elements of the Agresso solution are introduced that will extend selfservice.
- Additional benefits resulting from the better management and improved process efficiencies are realised.
- The Transactional Hub matures and Tier 1 employees become more fully multiskilled resulting in further downsizing.

#### 3.6.5 **Phase 4 – Optimise (April 2015)**

This phase describes the target model that will enable the service to be optimised against efficiency and effectiveness measures. The service will, in its optimised form, be sufficiently mature to provide services to third parties and so offset costs

The service will become more integrated. For example, the extent to which professional advisors provide operational advice will be revisited and it is possible that this activity might be more closely aligned to Transactional Hub operations.

3.7 The implementation plans and proposed structure details for phases 1 to 3 are currently being developed with Agilisys and will be reported back to this Panel when this work is complete.

### 4.0 Programme Progress Update.

- 4.1 Following the previous programme update in July the following activities have taken place:
  - (i) Joint Programme Board meetings have continued, chaired by the Strategic Director, Delivery.
  - (ii) The Target Operating Model document has been approved by the Programme Board.
  - (iii) The programme communications and engagement strategy has been approved by the Programme Board.
  - (iv) A consolidated risk and issues register has been maintained. The most significant risks continue to relate to the requirement ensure effective engagement with schools and risks relating to the potential banking contract tender exercise over coming months. Action is being taken to ensure that all risks are managed effectively.
  - (v) High level design workshops were completed and the outcomes approved by the Programme Board.
  - (vi) Detailed design workshops have commenced led by the Agilisys team and attendees have included representatives from the council's programme team, council departments and partner organisations (including Wolverhampton Homes and West Midlands Pension Fund).

- (vii) Programme assurance arrangements continue to operate with support from internal audit, external audit (PricewaterhouseCoopers) and Ernst & Young the council's strategic advisors for the programme.
- (viii) Stakeholder Engagement has continued, including:
  - Regular briefings for managers and staff
  - Launch of the programme's SharePoint information site to help ensure that managers and staff across the council have access to up to date information
  - A site visit has been arranged to North Somerset and more visits are to follow in September
  - Partner organisations continue to be actively engaged Wolverhampton Homes, West Midlands Pension Fund and schools
  - Fortnightly briefing meetings continue to be held with the Trade Unions.
- (ix) A data collection exercise has commenced across all workstreams and the data cleansing strategy has been drafted for internal review
- (x) The hardware server build is in progress and the configuration document detailing the sign off/ acceptance criteria for infrastructure has been drafted.

#### 5.0 Benefits Realisation

- 5.1 The FutureWorks Programme is a key deliverable of Wolverhampton City Council's Corporate Plan 2012-2015 objective to become a Confident, Capable Council.
- 5.2 Drivers for change and the key outcomes for the FutureWorks programme are:
  - Improving efficiency and simplifying the way the council does business
  - Providing a foundation for change
  - Reducing risk
  - Delivering transformation change
- 5.3 The anticipated benefits associated with the Programme delivery can be summarised as:

**Efficiency Benefits**: providing a foundation for change through improved financial control and financial planning; reducing the cost of providing in-scope services.

**Customer Engagement Benefits**: improving service quality through the provision of consolidated data to make quick and informed decisions; improving the quality and scope of support to customers of the in-scope services.

**Compliance Benefits**: reducing risk through the implementation of new business applications

**Transformation Benefits**: providing flexibility to adopt new service delivery models and new ways of working.

- 5.4 The programme's benefits realisation approach is based on three core principles:
  - (i) identifying and modelling the benefits;

(ii) establishing the basis of optimising the benefits – through agreement with stakeholders and understanding the nature and interdependencies of how they are delivered, and

(iii) through a detailed benefits realisation plan and tracking tool. Benefits modelling and tracking will be supported by use of Agilisys' Realisor software tool.

- 5.5 The programme is divided into two distinct phases, the first of which is the implementation of the enabling technology, Agresso, and the Target Operating Model. The second phase focusses on implementation of self-service and business transformation activities to support the benefits realisation plan.
- 5.6 The programme has been targeted (since December 2010, following an options review) in the council's Medium Term Financial Strategy with delivery of **cashable benefits** amounting to least £1 million recurrent savings in 2014/15, plus a further £2.4 million in 2015/16 onwards. These savings will be delivered across the whole council as a result of the implementation of the operating model.
- 5.7 The primary focus will be on in-scope staff in the Delivery Directorate. This is based on efficiency reductions of a minimum of 37 per cent when the new operating model is fully-established, moving existing in-scope teams from 224 FTE to 141 FTE.
- 5.8 Further cashable benefits may be identified in the Office of the Chief Executive, Community and Enterprise & Education Directorates. These will be discussed with Directors to determine whether they fall inside the scope of FutureWorks benefits or contribute to the wider corporate savings targets.
- 5.9 Many of the **non-cashable and intangible benefits** of the programme will have an organisation-wide impact and are linked to the ICT systems replacement that will enable better management information, self-service and a single version of the truth.

# 6.0 Financial implications

- 6.1 As reported to Cabinet on the 8<sup>th</sup> December 2009, an annual revenue budget of £2.5 million was established for the replacement of the core mainframe applications. This budget was incorporated into the Medium Term Financial Strategy for three financial years starting in 2010/11, making a total of £7.5 million.
- 6.2 The unspent amount of £2.2 million in the 2010/11 budget was subsequently transferred to a specific reserve during the final accounts process, a further £1.8 million from the overall net saving from across the Council was also transferred to increase the reserve to £4.0 million.
- 6.3 Taking into account the 2011/12 Outturn, in addition to budgets earmarked for the replacement of the core mainframe applications during 2012/13, the total revenue resources that are available for the remainder of this Programme stood at £8.2 million as at 31<sup>st</sup> March 2012.

6.4 The 2012/13 outturn is £1.6 million this will reduce the reserve established for the programme to £6.6 million. £1.6 million has previously been approved by cabinet and approval for £200,000 has been requested in the Quarter 3 report for Programme Management support costs. It is important to note that the reserve was set up to cover the one off costs of the programme rather than covering the full cost of ownership over several years.

Year	Supplier cost	Council resources	Less potential capitalisation	Capital financing charge	Annual spend	Draw- down of reserve
	£000	£000	£000	£000	£000	£000
						6,412
1	3,745	1,293	(2,200)		2,838	3,574
2	1,692	635	(500)	440	2,267	1,307
3	176			540	716	591
4	176			540	716	
5	176			540	716	
6				540	540	
7				100	100	
Total	5,965	1,928	(2,700)	2,700	7,893	

6.5 The total cost of ownership of the preferred bidder is £7.9 million.

- 6.6 From year 4 a growth in the MTFS of £780,000 may be required, but the aspiration is to increase savings over the amounts already reported in the MTFS to off-set the additional costs, however in order to be prudent the additional annual costs from financial year 2016/17 have been reflected as growth in the latest version of the MTFS.
- 6.7 The cost of £6.0 million only includes those areas in-scope as agreed during the evaluation process. Any further development/upgrades or implementation of systems that are out of scope will require a business case to establish further funding.
- 6.8 The savings that have been reported in the Medium Term Financial Strategy are £1.0 million in 2014/15 and a further £2.4 million in 2015/16; these savings will be delivered from a contribution of staffing and non-staffing budgets from across the whole council as a result of the implementation of the new system [DM/20082013/W]

# 7.0 Legal implications

- 7.1 There are no adverse legal implications arising from the matters set out above, the project team will continue to receive legal advice and assistance as required.
- 7.2 The programme is partly governed by the contract between the Council and Agilisys. [MB/19082013/X]

#### 8.0 Equalities implications

- 8.1 An Equality Assessment has been completed for the programme and was included as an appendix to the Final Business Case that was approved by Cabinet in July 2013.
- 8.2 Bidders' equality policies were assessed at Pre Qualification Questionnaire stage during the procurement process to ensure that they meet the Council's minimum requirements.
- 8.3 Appointments to posts in new structures as a consequence of the programme will be made in line with council HR policies and the trade unions will be consulted as appropriate. The Equality Assessment will be reviewed and updated during the implementation of these changes.

#### 9.0 Environmental implications

- 9.1 Bidders' environmental management & sustainability policies were assessed at PQQ stage during the procurement process to ensure that they meet the Council's minimum requirements.
- 9.2 Implementation of new technology and working practices through this programme will significantly reduce the requirement to hold paper records.
- 9.3 A key deliverable from the programme will be improved management information for decision-making. This includes information, for example, about usage of supplies and services, to enable more sustainable procurement decisions.

#### **10.0** Human resources implications

10.1 The current number and cost of in-scope staff in the Delivery directorate are detailed in the table below:

Service	Annual Salary Budget £000	FTE
Finance	3,328	95
Human Resources	3,073	84
Payroll	630	24
Procurement	736	21
Total	7,767	224

10.2 Also in-scope are any of the above activities that are currently carried out in other directorates, in particular transaction processing, where it is concluded that they will be

provided more effectively as part of the new Target Operating Model. The scope of these activities and staff numbers are to be quantified when implementing the Target Operating Model. In scope resources/employees within directorates will be included within the Target Operating Model implementation process and dealt with in the same manner as in scope employees/resources within the Delivery directorate

- 10.3 The council is working with Agilisys to design new organisation structures to underpin the Target Operating Model ; key design components will be the introduction of 'Tiers of Service' including a transactional hub.
- 10.4 Briefing meetings have been held with in-scope in the Delivery directorate over recent months to raise awareness of the programme and the potential implications for existing teams and roles. The most recent briefings (in August 2013) covered the proposals relating to the Target Operating Model, including the Transactional Hub and implementation timescales.
- 10.5 Further consultation meetings are planned over coming months as the detailed restructure proposals that underpin the Target Operating Model are finalised and the specific impacts are known.
- 10.6 Fortnightly meetings are being held with the trade unions to consult on the proposals and regular updates are provided to the Joint Consultative Panel.
- 10.6 All appointments to roles will be made in line with the council's HR policies and procedures.

#### **11.0** Schedule of background papers

Report to Performance, Governance and Support Services Scrutiny Panel – 21 June 2012 - *Shared Services Programme Update* 

Report to Cabinet (Resources) Panel – 25 July 2012 - Shared Services Transformation Programme

Report to Cabinet (Resources) Panel – 11 September 2012 - Shared Services Transformation Programme

Report to Cabinet – 14 November 2012 - Shared Services Transformation Programme

Report to Performance, Governance and Support Services Scrutiny Panel – 24 January 2013 - *Shared Services Programme Update* 

Report to Cabinet (Resources) Panel – 3 April 2013 and Cabinet 10 April 2013 - Shared Services Transformation – Contract Award

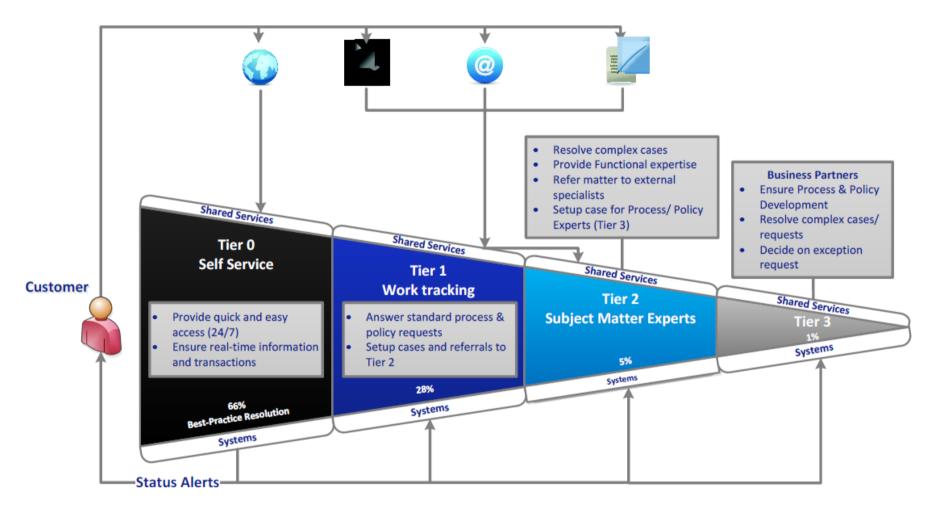
Report to Cabinet (Resources) Panel – 3 April 2013 and Cabinet 10 April 2013 - Shared Services Transformation – Full (Outline) Business Case

Report to Cabinet (Resources) Panel – 21 May 2013 and Cabinet 22 May 2013 - *FutureWorks Programme – Governance Arrangements* 

Report to Confident, Capable Council Scrutiny Panel – 18 July 2013 - *FutureWorks Programme – Progress Update and Final Business Case* 

Report to Cabinet (Resources) Panel – 23 July 2013 and Cabinet 24 July 2013 - *FutureWorks Programme – Progress Update and Final Business Case* 

#### **Target Operating Model - Overview**



**Target Operating Model** [Source: Based on Agilisys' final tender submission, April 2013]

### Tier 0 - Self-Service Transactions (Examples)

HR and Payroll Policies & procedures	Intranet access to Council policies - also linked from the self-serve portal (e.g. a link to the expenses portal to the expenses policy)
Expenses	Self-serve access to submit expenses
Absence	Self-serve access to the recording, approval / logging and updating of records by employees and managers
Personal details	Self-service access to update - e.g., bank details, address, title
Employee data	Self-service access to update - e.g. working pattern data
Management information (including dashboards)	KPI tracking available to managers, ability to run standard reports and enquiries
Integrated HR & payroll queries	Facility to store and run queries at either a role or individual level
People management	Manager access to employee details
Finance Budget forecasting	Forecast adjustments to budget by the manager
Budget monitoring	Monthly budget monitoring updates
Reporting	Dashboard reporting of budget
Budget creation	Bottom up budget creation
Journals / virements	Transfer budgets between cost centres
Raising invoices	Sales invoicing
Raising requisitions	Request goods & services (catalogue or non-catalogue)
Approvals	Approval of spend, virements and other workflow items
Procurement	
Raising requisitions	Request goods & services (catalogue or non-catalogue)
Contract information	Links to contract guidance and information on the internet
Goods receipting	Confirmation / rejection of commitments
Supplier performance	Dashboard reporting of supplier performance against delivery times and performance metrics

### Tier 1 - Transactional Hub Activities (Examples)

HR and Payroll	
Recruitment & appointment	Updating approving new recruit data when the recruitment process has been signed off
Contractual changes	Input of contractual amendments
Low level advice & guidance	Simple policy clarifications and advice
Support absence management	Assist managers with absence management and provision of a central sickness absence line for staff
Transactional queries	Queries on pay e.g. confirming overtime payment values
Transaction tracking	Highlighting performance levels, e.g. days to recruit, days to process claims, payroll accuracy
Statutory / contractual compliance & queries	Reporting on compliance against policy (e.g. back to work interviews completed, overtime hours worked by staff)
People management	Updating information and supporting managers with learning & development requests (e.g. signposting training)
Finance	
Statement of accounts	Month end - checking for consistent closure across council
Cash management	Resolving cash allocation issues and ensuring timely receipt of incomes
Budget guidance/business support	Advice to managers on creating budgets
General accounting	Accounting support to Tier 2/3; focused on processing
Third parties (eg. Schools, Wolverhampton Homes)	Supporting third party exchequer services
Supplier enquiries / customer enquiries	Resolving queries from customer / suppliers e.g. invoices and payment
Processing invoices	OCR (Optical Character Recognition) processing of invoices
Collection activities	Debt collection activities / recovering income
Procurement	
Operational sourcing	Sourcing of commodity items
Policy monitoring	Monitoring and compliance to Tiers 2/3 - recommending policy e.g. three quotes for values over specified values
Advice & guidance	Providing guidance on self-service e.g. requisition support
Savings tracking	Running queries and reporting on savings and missed savings opportunities

#### Tier 2 – Professional - Subject Matter Expert Activities (Examples)

HR and Payroll	
Absence management support	Supporting managers on absence issues - advising staff and resolving without Tier 3 involvement
Case management support	Support for Tier 3 management on case work - e.g. preparing assessment and file reviews
Contractual & policy changes	Checking more complex requests - e.g. flexible working
People manager support	Complex issues relating to manager / employee relations that require professional guidance
Finance	
Statement of accounts	Budget monitoring checks, exception reporting to Tier 3 and trend analysis for management team
Budget re-modelling support	Working through complex requirements to remodel budgets with managers and model scenarios using Agresso
Audit support	Preparation of audit tracking reports, spot checks on compliance and performing health checks
Complex supplier enquiries	Working with suppliers to resolve payment issues - e.g. withheld payments due to lack of goods receipting
Bad debt provision	Reporting and tracking overdue debts for Tier 3 decisions on bad debt provisions
Legal debt recovery	Escalation of debt processes
Procurement	
Category management	Driving procurement wave plans to deliver savings targets
Strategic sourcing	Larger scale procurements / framework contracts
Commissioning	Re-provision of service delivery on a commissioning basis
Contract management / review	Supplier relationship management

# Tier 3 – Strategic - Business Partner Activities (Examples)

HR and Payroll Complex HR & payroll policies	Setting and directing policy, providing restructure guidance and support for consultation. Trade union stakeholder management
Casework	Resolution of complex, multi-stage appeals and case work
Fulfil the council's statutory and contractual obligations	Compliance with legislative policy e.g. equal opportunities policies
People manager support	Workforce development / talent management

Finance

Statement of accounts	Formal closure of accounts and reporting to Cabinet, Senior Leadership
Financial risk	Management of council reserves, investment and insurance provisions
Financial policy	Preparation of audit tracking reports, spot checks on compliance and performing health checks
Treasury management policy & procedures	Ensuring compliance with regulation / law
procedures	Strategic investment planning
Budget creation	Top down budget planning / advice
Procurement Procurement strategy	Overall setting and agreement of procurement strategy for the council
Small/medium enterprise approach	Driving local economy engagements and setting SME %
Community outcomes	Carbon footprint targets for example
Legislative compliance	Tracking and reporting on overall risk to council
Category wave plan	Setting priorities for 3 year procurement wave plans to deliver savings targets